

## Goal 3 – Partnerships of Strategic Importance KPI 3.3 – Business/Workforce Development Relationships

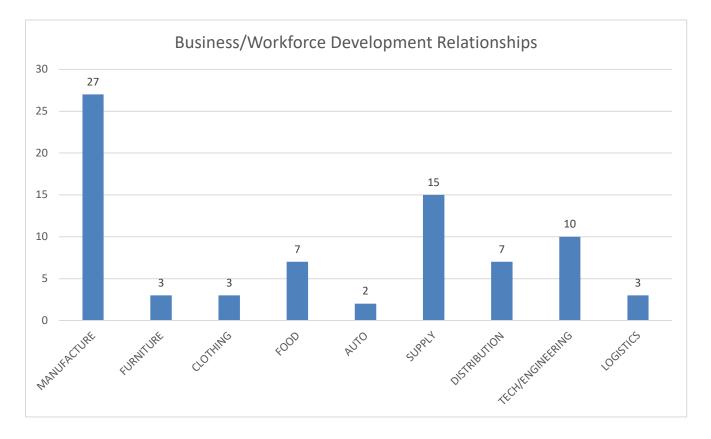
**Objective:** Invest in strategic relationships and collaborative relationships in higher education, PK-12 education, business and workforce development, government, and other community organizations.

**Definition:** A count of the number of relationships SBCCD has with local and regional Business and Workforce entities. A Business/Workforce Development Relationship is defined as having an MOU on file. This is a district total, so college data is not provided.

## Measurement Frequency: Annual

KPI 3.3: Business/Workforce Development Relationships	2017-2018
SBCCD (Total)	77

Note: This is a new metric, so 2017-2018 is our baseline year.



**Analysis:** SBCCD had 77 Business/Workforce relationships across 9 industries. The top 3 relationships were with manufacturing (27), supply (15), and technology/engineering companies (10).